6 Years of listing

INVESTOR PRESENTATION

Q2’FY27

KSOLVES
AI First, Always

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Contents

01 | Company Overview

02 | Financial Performance

03 | Growth Strategy & Management Team

04 | Case Studies

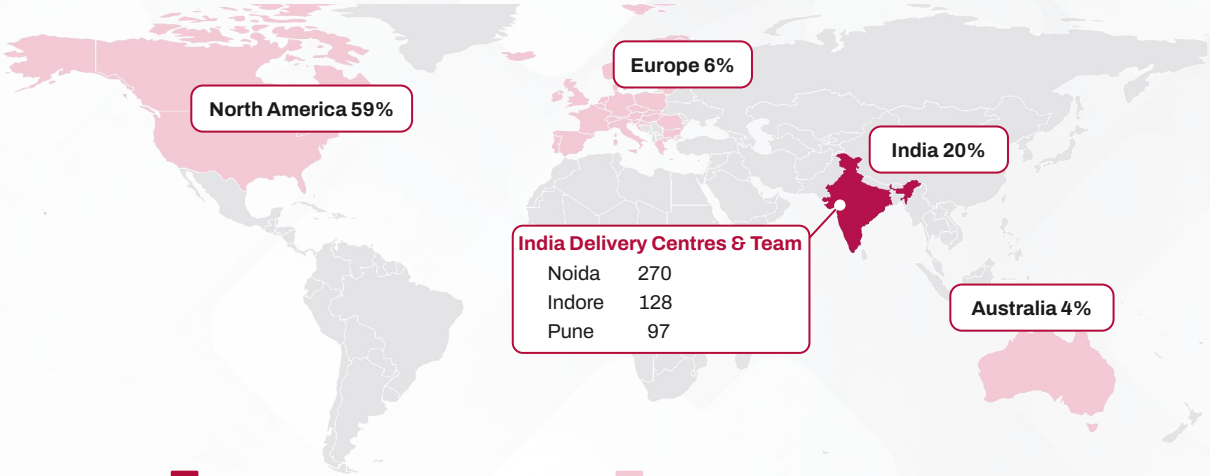
6 Years of listing

01 | Company Overview

Company at a Glance

14 Years of Service	**495** Headcount
225+ Happy Clients	**30+** Countries Served
85% Revenue by Repeat Customers	**54%** Top 10 Clients Contribution
152% ROCE (FY26)	**137%** ROE (FY26)

Built in India, Serving Clients Worldwide



Delivery centres: 100% of team in India

Client markets (H1 FY27 revenue); Rest of the world - 11%

Technology Partners

salesforce SUMMIT PARTNER

odoo Gold Partner

Select Services Partner

Claude Partner Network

Claude Select Partner

OpenAI Select Partner

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CMMI level 3

ISO 27001

SOC 2 TYPE 2

NSE BSE Publicly listed company

Our Achievements as an AI-First Organization

Select Services Partner
Claude Partner Network

Claude Select Partner

OpenAI Select Partner

OpenAI Select Partner

100% AI Enabled Team

Claude Certified

In-house AI Centre of Excellence (CoE)

AI embedded across all deliveries

FOUNDATIONS
Claude Certified Architect
AI

***CCAF Claude Architect** - Foundation Certificates in Progress to Deepen This Capability!*

NEW ORDER WIN

A fast-growing commercial bank in South America

Modernising bank's onboarding, lending, investment banking and credit card management.
Now extending into a sizeable Agentic AI initiative!

Opens Gates for Ksolves in -

- **Agentic AI**
- **Salesforce**
- **Banking**

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AI-led Delivery, Producing Measurable Outcomes

Commercial Bank in South America

Agentic AI in Banking

24×7
AI-led support for public and customers

Seconds
Response time, down from hours

70%
Queries targeted for auto-resolution

North American Utility Provider

Field Service AI

3x
Faster work-order creation

60%
Less manual triage effort

+14%
Helpdesk accuracy vs RAG-only

Fortune Global 500 Telecom Company

Agentic Workflow Platform

70%
Faster design-to-code handoff

40%
Fewer defects reaching production

150+
Agent workflows auto-generated

US HR-tech SaaS Provider

AI-led Modernization

8 vs 15
Months to deliver planned scope

145+
Screens migrated, zero disruption

8
AI agents, 10 skills, 32 review rules

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These four clients, where AI is embedded in our delivery, together contributed ~USD 1.4 Mn in Q2 FY27, about one-third of quarterly revenue

Why Ksolves for AI-Enabled Services: The Next Wave

Forward Deployed Engineers

On-ground engineers turning AI pilots into production systems

Big-Firm Credibility, Boutique Attention

Listed-company governance with senior-led, dedicated teams

One Accountable Partner

Build. Secure. Comply. Deploy. Scale, all through one AI enabled organisation

AI Across Every Platform

Multi-platform **Agentic AI** expertise, unified under one practice

AI First, Always

- ERP + AI
- CRM + AI
- Data + AI
- Operations + AI
- Web Apps + AI
- Products + AI

100+
AI & GenAI Agents in Production

360°
AI Transformation Framework

100+
AI-Driven Projects Delivered

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The Ksolves AI Framework

Ksolves AI Framework

Measurable client value and AI-led growth

Agentic AI-Enabled Business Transformation

- Process redesign
- AI-led operations
- Measurable ROI

Enterprise AI Enablement

- Data platforms
- ERP, Salesforce
- ServiceNow and more

AI-Augmented Employees

- Digital workers
- Agentic workflows
- Human + AI teams

Agentic AI-Powered Products

- Own AI products
- Accelerators
- Agentflow

Responsible AI at Scale

- Governance
- Security, LLMOps
- Compliance

Ksolves AI Capabilities & Centre of Excellence | **~500 Claude Certified Ksolvers, Forward Deployed Engineers**

Claude OpenAI Langflow Azure aws databricks snowflake salesforce odoo

Five Stages, One Partner

Build

- Consulting
- Architecture
- UI/UX
- Development
- QA and integration
- Release

Secure

- Secure coding and reviews
- SAST and DAST
- API and dependency scans
- Remediation and re-test

Comply

- SOC 2, ISO 27001
- GDPR, HIPAA, PCI DSS
- Control mapping
- Certification coordination via partners

Deploy

- AWS, Azure, GCP
- Hybrid or on-prem
- Infrastructure setup
- Migration
- Production go-live

Scale

- 24x7 support
- Monitoring
- Maintenance
- Managed security support
- Future compliance needs

Our Journey of Growth & Excellence

14 Years of Service Shaped By Strategic Milestones And Innovation; Evolving with Agentic AI Capabilities

FOUNDATION (2012-15)

- Company founded & evolved **into Ksolves India Pvt. Ltd.**
- Achieved **ISO Certification** & joined **NASSCOM**

EXPANSION (2016-19)

- Scaled to **250+ team members**
- **Opened Noida** & Indore delivery centers
- Launched **Dashboard Ninja,** topping the Odoo App Store

PUBLIC LISTING & RECOGNITION (2020-22)

- Listed on **NSE & BSE mainboard**
- Achieved **CMMI Level 3 certification**
- Became **Salesforce Ridge & Odoo Gold Partner**
- Opened new office in **Pune**

GLOBAL REACH (2023-24)

- Achieved **Salesforce Crest (Gold) & Summit (Platinum)**
- **Surpassed ₹100 Cr** revenue & scaled to **520+ employees**
- Incorporated a **100% UAE subsidiary**

INNOVATION-LED GROWTH (2025 - 27)

- Launched **Data Flow Manager (DFM)**, the first UI-based one-click NiFi deployment tool
- Advancing enterprise capabilities with **Gen AI & Agentic AI**

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Accreditations & Accolades that Validate our Excellence

Dun & Bradstreet
India's leading SMEs 2026, 2024 & Business Enterprises of Tomorrow 2023

Best ERP Implementation Partner
(Odoo) India 2025

Nasscom Impact Award
for "Growth Leadership in Tech Products & Platform - B2B"

"2024 Deloitte India Technology Fast 50"
organization

NASSCOM Excellence in AI **Services Award 2024**

Indian MSME of the Year 2023 Award by Economic Times.

Great Companies - SME Business Award 2022 under the 'Business Services and Consulting Category'

07 Prestigious Industry Awards

10+ Global Accreditations

ACCREDITATIONS

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Our Offerings

We deliver a next-generation suite of integrated IT services and products, fusing advanced technologies with intelligent enterprise solutions to accelerate digital transformation and ignite breakthrough innovation.

OUR SERVICES

- AI/ML and Agentic AI
- Data Analytics
- Digital Transformation
- Big Data
- Salesforce
- DevOps MLOps LLMOps
- ERP

OUR PRODUCTS

Salesforce Products

Lead Manager Ninja

- RollUp Magic
- KSolves CRUD Magic — KSolves India Limited
- Google Analytics Connector
- KSolves Event Reminder — KSolves India Limited

Odoo Products

Dashboard Ninja with AI by Ksolves India Ltd ★★★★★ 97

- Odoo Woocommerce Connector
- Access Manager Ninja
- Odoo Shopify Connector
- Arc Backend Theme
- Dynamic Financial Report

Mind AI Ninja

Data Flow Manager

Technology Inclusion

Data Streaming

RedPanda, StreamSets, ACTIVE MQ, druid, ClickHouse

AI, Data Engineering

databricks, Power BI, Data Factory, LangChain, UiPath

Data Lake

snowflake, HIVE, hadoop, StarRocks, Profisee, ICEBERG, dremio

Transforming Enterprises Through Data, AI & Automation

Ksolves helps enterprises **modernize operations, unlock value**, **automate workflows**, and **accelerate digital transformation.**

CONNECT

Integrate enterprise systems and data sources

- ERP
- CRM
- Applications
- Cloud Platforms

ANALYZE

Convert data into business intelligence

- Big Data
- Data Engineering
- Analytics
- AI Models

AUTOMATE

Eliminate manual processes

- AI Agents
- Workflow Automation
- DevOps
- MLOps

SCALE

Enable growth and operational efficiency

- Cloud Infrastructure
- Enterprise Platforms
- Digital Transformation
- Managed Services

Technologies Powering This Transformation

Big data: Apache Hudi, Apache Spark, Flink, snowflake, databricks, Power BI

Salesforce: Salesforce FSC, data cloud

ERP: odoo Gold Partner, SAP, Microsoft Dynamics 365, Certified Partner

AI: Claude, OpenAI, Langflow, Azure, snowflake, aws

Business Outcomes

- Reduce operational costs
- Improve productivity through automation
- Accelerate digital transformation initiatives
- Enable AI-driven decision making
- Improve customer experience
- Create scalable and future-ready businesses

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Key Wins – Q2FY27

01

A fast-growing commercial bank in South America

Ksolves is delivering an Agentic AI Solution, a key strategic initiative alongside multiple Salesforce projects.

02

The global ports arm of a Fortune Global 500 conglomerate

Ksolves won a one-year Salesforce Support & AMC engagement covering maintenance and enhancement of its Salesforce applications across its port operations

03

A Tier-1 commercial bank in Africa

Ksolves secured this to deliver 24×7 enterprise Informatica support, covering rapid incident response, expert troubleshooting, & continuity of business-critical data integration operations.

04

One of Europe's largest public development banks

Ksolves secured a three-year enterprise Hadoop support contract with 24×7 coverage, along with a specialised consultancy assignment for the client's critical data environment.

Key Wins – Q2FY27

05

A globally top-50-ranked public research university in Australia

Ksolves is supporting the university's data engineering team in its technology landscape.

06

A U.S. based Salesforce ISV

Ksolves is delivering a Salesforce Agentforce (Agentic AI) project along with ongoing Salesforce enhancements.

07

A venture-backed U.S. communications-trust technology company

Ksolves is working on its Salesforce and MuleSoft platform.

08

A UK-based nonprofit servicing to the agricultural community

Ksolves is implementing and supporting its Salesforce CRM.

Company Updates & Events

Partnerships

Select
Services Partner
Claude Partner Network

OpenAI
Select
Partner

BRONZE PARTNER
Frappe

Events

odoo EXPERIENCE

Odoo Experience Brussels
24-26, Sep-2026

odoo EXPERIENCE

Odoo Experience USA
2-3, Sep-2026

odoo EXPERIENCE

Odoo Experience India
11-12, Sep-2026

FRAPPEVERSE 2026

Frappeverse Mumbai 2026
21-22, Aug -2026

IMTS2026

IMTS Chicago
14–19, Sep-2026

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02 | Financial Performance

Key Highlights – Q2FY27

REVENUE

- Consolidated Revenue from Operations stood at ₹37.80 Cr, a moderation of 8.8% QoQ and 4.7% YoY.
- The moderation reflects client-specific ramp-downs and cautious technology spending, as indicated last quarter. One of the large accounts has started scaling back up, and recovery is expected from Q4 FY27.
- H1 FY27 revenue stood at ₹79.24 Cr, up 2.5% YoY. Focus remains on new client wins and pipeline expansion.

PROFITABILITY

- Operating Profit (EBITDA) margin at 25.7% in Q2, within the guided 25-30% band, despite revenue moderation, supported by disciplined cost management and AI-led productivity. H1 FY27 EBITDA margin at 28.1%.
- H1 FY27 PAT grew 10.9% YoY to ₹16.45 Cr, with PAT margin improving 158 bps to 20.8%. Q2 PAT stood at ₹7.25 Cr, a PAT margin of 19.2%.

KEY HIGHLIGHTS

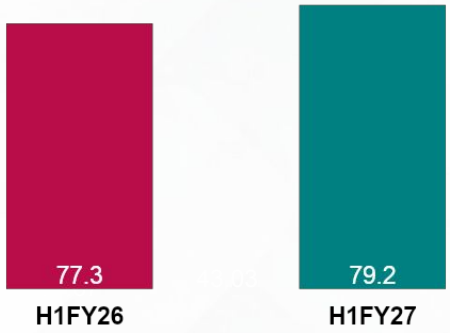
- Became a Select Partner in both Anthropic's Claude Partner Network and the OpenAI Partner Network.
- Strong BFSI traction: secured three banking wins across South America, the UK and Europe, including an Agentic AI implementation.
- Strong debt-free* balance sheet with ₹17.6 Cr cash and bank balances as of 30 September 2026. Second Interim Dividend of ₹1 per share declared, taking total interim dividend for FY27 to ₹5 per share.

**Other than Capitalization of Right of Use (ROU) assets for office space*

Consolidated Financial Summary – H1FY27

(₹ IN CRORES)

Revenue from Operations

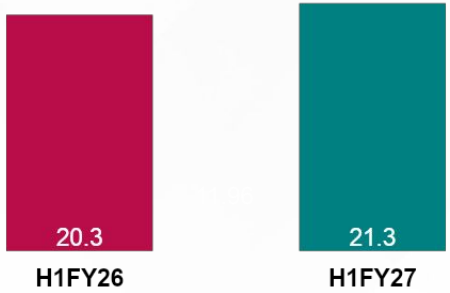


▲ 2.5% YoY

EBITDA & EBITDA Margin %

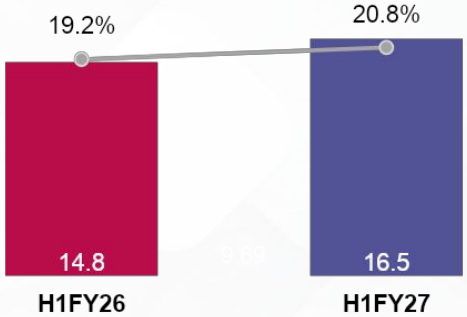
▲ 1.2% YoY

PBT



▲ 4.8% YoY

PAT & PAT Margin %



▲ 10.9% YoY

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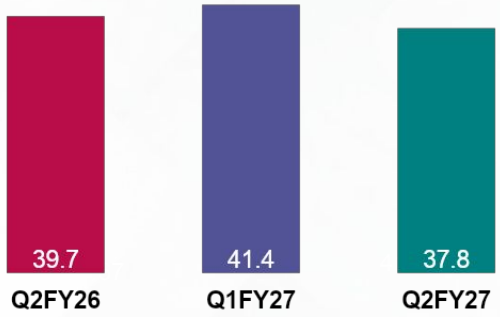
Consolidated Financial Summary – Q2FY27

(₹ IN CRORES)

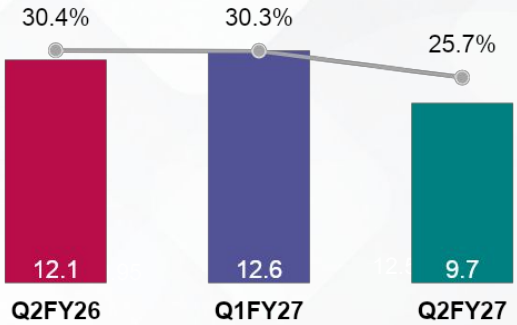
Revenue from Operations



▼ (4.7%) YoY

▼ (8.8%) QoQ

EBITDA & EBITDA Margin %



▼ (19.4%) YoY

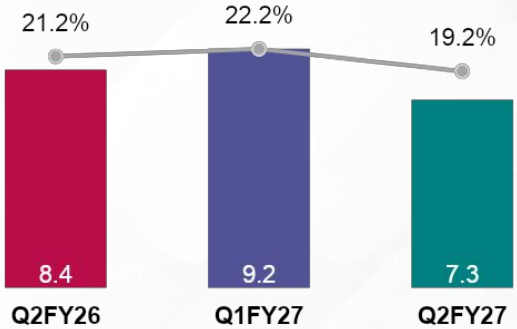
▼ (22.5%) QoQ

PBT

▼ (19.4%) YoY

▼ (25.4%) QoQ

PAT & PAT Margin %



▼ (13.8%) YoY

▼ (21.3%) QoQ

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Consolidated Financial Performance – Q2FY27

(IN ₹ CRORE)

Particulars (₹ Crore)	Q2FY27	Q1FY27	QoQ%	Q2FY26	YoY%	H1FY27	H1FY26	YoY%
Revenue from Operations	37.80	41.44	(8.8%)	39.67	(4.7%)	79.24	77.34	2.5%
Other Income	0.37	0.67	(45.2%)	0.14	169.8%	1.04	0.23	346.4%
Total Income	38.17	42.11	(9.4%)	39.81	(4.1%)	80.28	77.57	3.5%
EBITDA	9.73	12.56	(22.5%)	12.07	(19.4%)	22.28	22.02	1.2%
EBITDA Margin %	*25.7%*	*30.3%*	*(457 bps)*	*30.4%*	*(470 bps)*	*28.1%*	*28.5%*	*(35 bps)*
Profit Before Tax (PBT)	9.08	12.17	(25.4%)	11.26	(19.4%)	21.25	20.28	4.8%
PBT Margin%	*24.0%*	*29.4%*	*(534 bps)*	*28.4%*	*(437 bps)*	*26.8%*	*26.2%*	*59 bps*
Profit After Tax (PAT)	7.25	9.21	(21.3%)	8.41	(13.8%)	16.45	14.83	10.9%
PAT Margin %	*19.2%*	*22.2%*	*(305 bps)*	*21.2%*	*(203 bps)*	*20.8%*	*19.2%*	*158 bps*
Earnings Per Share (₹)	3.05	3.88	(21.3%)	3.55	(13.9%)	6.94	6.26	10.9%

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Revenue Metrics

Particulars		H1FY27	H1FY26
Revenue by Business (%)	IT Services	98.4%	97.4%
	IT Products	1.6%	2.6%
Revenue by Industry (%)	BFSI	8%	7%
	Edu Tech	4%	5%
	Healthcare	5%	4%
	Information Technology	19%	16%
	Manufacturing	6%	6%
	Marketing and Advertising	1%	4%
	Real Estate	3%	3%
	Retail	7%	8%
	Services*	22%	20%
	Telecom	25%	27%
Revenue by Geography (%)	Australia	4%	4%
	Europe	6%	7%
	India	20%	22%
	North America	59%	60%
	Rest of the World	11%	7%
Client Base	Top 5	40%	42%
	Top 10	54%	57%
Employee Metrics	Total Employees	495	553
	LTM Attrition %	16%	15%

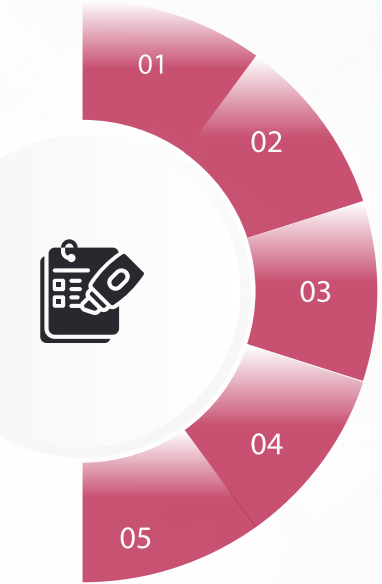
**Services includes- Shipping, Public Safety, Hospitality, Travel, Legal Services, & Consulting*

6 Years of listing

03 | Growth

Strategy & Management Team

Investment Rationale



Established Financial Track Record

- Delivered a **42% revenue CAGR** (FY21–FY26), supported by **strong EBITDA and PAT margins of 29.7%** and **21.1%** respectively.
- High **ROCE** of **152%** and **ROE** of **137%** with **consistent dividend payout** since listing (6 yrs).

AI-Led Execution & Innovation Capability

- Built strong AI capabilities with a **100% AI-certified workforce** and AI-driven solutions.
- Advancing from AI-enabled services towards innovation led solutions and proprietary offerings

Integrated Technology Services & Products

- Offers a wide range of technology solutions helping global enterprises improve efficiency and accelerate digital transformation.
- Strong client relationships support recurring business and long-term growth.

Strong Leadership & Growth Vision

- Experienced leadership team with proven execution capabilities and global expertise.
- Focused on expanding market presence and driving future growth.

Global Presence & Scalable Business Model

- Serves clients across 30+ countries with a diversified customer base.
- Lean AI-enabled workforce, improving efficiency, and scalable operations supporting sustainable growth.

Seasoned Leadership Driving The Next Phase of Growth

Ratan Srivastava

Chairman & Managing Director
20+ years of experience

Visionary leader to the core management team, driving company's strategic transformation and scaling operations. Focused on long-term value creation through innovation and market expansion, his leadership has strengthened the company's market position and ensured sustainable growth

Experience

IT services and solutions industry expertise. Worked with leading organizations: Tech Mahindra, Birlasoft, HSBC, and Persistent Systems. Strong background in technology, management, and business strategy

Qualification

B.Tech. in Computer Science & Engineering

Manish Gurnani

Chief Technology Officer
Over 22+ years of experience

Experience

Extensive and proven experience in AI/ML, NLP, Cloud (AWS, GCP), J2EE and mobile technologies. Worked with Tech Mahindra and Bank of America

Qualification

PGDM Finance, IIM (Lucknow), B. Tech

Umang Soni

Chief Financial Officer
Over 10+ years of experience

Experience

CA and IIM Merit Holder with expertise in Investor Relations, Strategic Finance, Governance, and Financial Oversight.

Qualification

PGPFM – IIM (Tiruchirappalli), Chartered Accountant

Deepali Verma

Whole Time Director
Over 15+ years experience

Experience

Extensive experience in IT Industry and has played a key role in helping the company grow from conceptualization stage to today.

Qualification

Master of Commerce

Global Expertise Enabling Business Expansion

Ramesh Shinde

Delivery Head
Over 20+ years experience

Experience

Experience in Big Data, AWS Management DevOps, Web Development and Data Modelling. Worked with Persistent Systems

Qualification

B.Tech

Om Prakash Maurya

Delivery Head
Over 12+ years of experience

Experience

Experience in Big data, Odoo and Apache Spark. Also, led the creation of Dashboard Ninja as founding member

Qualification

B.Tech

CA. Darpan Audichya

Head of Business Transformation
Over 14+ years of experience

Experience

Expertise in program management, consulting and business transformation domain
Worked with TCS, EY and KPMG

Qualification

CA, CS, M.Com

Kirti Sharma

Head – Business Development
Over 10+ years of experience

Experience

A client-centric, account-based growth strategy focused on expanding revenue through digital and AI-driven offerings.

Qualification

BA, Masters in Sociology

Anil Kushwaha

Technology Head
Over 13+ years of experience

Experience

Expertise in Java, Python, MEAN Stack, and Microservices, Kafka, NiFi, Cassandra, and Hadoop. Specialization in open-source architecture and AI/ML

Qualification

B.Tech Computer Science and Engineering

Sumit Huria

Project Manager
Over 13+ years of experience

Experience

Expertise in Manual QA along with Automation QA Playwright, Cypress, Selenium
Performance testing using Locust
Worked with HCL Technologies

Qualification

B.E.

Rakesh Kumar

Senior Technical Lead (Salesforce)
Over 11+ years of experience

Experience

Expertise in Salesforce CRM strategy and implementation, Salesforce Application Architect, Salesforce cloud

Qualification

B.Tech IT

Manisha Kide

Company Secretary and Compliance Officer
Over 11+ years of experience

Experience

Expertise in Governance, Compliance and Legal Contract Management
Worked with TCNS Clothing-W Brands and PSR Associates

Qualification

CS, B.Com-LL.B, MBA-Finance, Certified CSR & ESG Professional

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04 | Case Studies

CASE STUDY : How a South American Bank using a Secure, Multi-Channel AI Banking Agents

INDUSTRY: Banking & Financial Services

OVERVIEW: The Bank needed one AI agent layer for the public, customers and staff across web and mobile. Siloed systems, strict security and manual handling of routine queries made fast, accurate service hard to scale.

#AgenticAI
#BankingAI
#LangGraph
#AzureAIFoundry

Key Challenges

- **Repetitive Queries:** Branch, ATM, product and FAQ questions consumed staff time across channels.
- **Fragmented Systems:** Customer data sat across CRM, core banking and integration layers.
- **Strict Security:** Account-level actions needed strong identity verification before any response.
- **Limited Visibility:** Agent errors and failures needed fast detection and recovery.

Our Solution

- **Public Agent First:** FAQs, Branch & ATM locator and credit card comparison on web and mobile.
- **Authenticated Agent Graph:** LangGraph orchestration with a 40-tool registry and MFA pause-and-resume.
- **Enterprise Integration:** Claude on Azure AI Foundry, connected to Salesforce FSC through MuleSoft.
- **Unified Admin & Self-Healing:** One console for all agent types, plus log monitoring with auto-remediation.

Impact

- **Faster Self-Service:** Customers get instant answers on products, locations and services, any time.
- **Secure by Design:** MFA-gated actions keep sensitive banking tasks protected.
- **One Platform, Every Agent:** Shared tools and a single admin speed up new use cases.
- **Resilient Operations:** Correlated logs and automated fixes cut time to resolve issues.

CASE STUDY : How an Enterprise Team Transformed Visual Workflows into Runnable AI Applications

INDUSTRY: Telecommunications

OVERVIEW: A large telecommunications engineering organization needed to convert approved visual agent workflows into secure, editable, and testable applications. Manual translation introduced inconsistencies, slowed iteration, and made it difficult to validate multiple generated solutions safely at scale.

#AIOrchestration #CodeGeneration #BrowserIDE #SandboxTesting

Key Challenges

- **Manual Translation:** Converting visual workflows into executable application .
- **Inconsistent Workspaces:** Every generated project needed a predictable structure and runtime behavior.
- **Slow Refinement:** Developers lacked a connected environment for reviewing code and requesting follow up changes.
- **Unsafe Validation:** Generated applications required isolation from platform credentials and other workloads.

Our Solution

- **Automated Code Generation:** Approved workflow definitions are transformed into structured, runnable code projects.
- **Isolated Workspaces:** Each generation job receives a dedicated workspace with protected secrets and traceable artifacts.
- **Browser-Based Refinement:** Developers can inspect files, edit code, and continue the agent conversation in one environment.
- **Built-In Verification:** Generated projects can run automated tests before users launch an interactive preview.

Impact

- **Faster Engineering Handoff:** Automated transformation reduces the time between visual design and executable code.
- **Higher Consistency:** Standardized project generation produces repeatable application structures and validation steps.
- **Safer Testing:** Isolated previews reduce risk while protecting platform credentials and other workspaces.
- **Improved Collaboration:** Shared workspaces and visible run progress keep contributors aligned during refinement.

CASE STUDY : How an Enterprise Team Turned AI Ideas into Scalable Agent Workflows

INDUSTRY: Telecommunications

OVERVIEW: A large telecommunications enterprise needed a connected experience for users of every skill level from describing and visually building agent workflows to generating code, refining it, and validating the final application. Disconnected tools and manual handoffs slowed delivery, and made secure scaling difficult.

#AgenticAI | #LowCode | #ProCode | #AIOrchestration

Key Challenges

- **Fragmented Journey:** Visual design, coding, testing, and runtime validation happened across disconnected tools.
- **Mixed Skill Levels:** Business users and experienced developers needed different ways to build the same solution.
- **Limited Validation**: Teams lacked a fast, isolated way to test generated applications before scaling.
- **Enterprise Governance**: Access, secrets, concurrent edits, and runtime activity required strong controls.

Our Solution

- **Prompt-to-Flow Creation:** Users can create or update visual agent workflows using natural language instructions.
- **Low-Code-to-Pro-Code Path:** Approved designs are transformed into structured, runnable code workspaces.
- **Sandboxed Validation**: Each generated application can be tested and previewed in an isolated runtime.
- **Governed Operations**: Authorization, confirmation, revision checks, cancellation, and capacity controls protect the workflow lifecycle.

Impact

- **Faster Experimentation:** Teams can move from an idea to a working agent workflow through one connected journey.
- **Inclusive Development:** Non-coders and professional developers can contribute through interfaces suited to their skills.
- **Greater Confidence:** Built-in testing and isolated previews help teams identify issues earlier.
- **Engineering Readiness:** Governed workspaces and reusable generated artifacts support secure scaling.

CASE STUDY : How a Telecom Operator Automated Anomaly-to-Dispatch with an AI Agent

INDUSTRY: Telecommunications

From standalone chatbots to agentic orchestration in real network workflows

OVERVIEW: Admins triaged network anomalies and raised work orders by hand. Ksolves designed an AI agent that detects, decides, dispatches, and learns.

#AgenticAI #NetworkOps #FieldDispatch #AIOrchestration

Key Challenges

- **Manual Triage:** Admins read several correlation views and judged priority by hand.
- **Manual Dispatch:** Work orders were created and assigned by administrators.
- **Unused Field Knowledge:** Repair findings were not fed back into future guidance.

Our Solution

- **Detect & Decide:** Reads KPI and correlation signals, then sets priority, likely cause and confidence.
- **Auto-Dispatch:** Creates the work order and picks the best-fit technician by location, availability and skills.
- **Closed-Loop Learning:** Approved closure records become reusable guidance for similar issues.

Impact

- **End-to-End Automation:** Anomaly to assigned technician in one connected flow.
- **Field-Ready Guidance:** Technicians get the issue, likely cause and suggested fixes up front.
- **Auditable and Governed:** Evidence, confidence, timeouts and reassignment rules on every order.

CASE STUDY : Enterprise AI Strategy, Use Case Discovery, Prioritization, and AI Roadmap Development Program

INDUSTRY: Publishers | Education

#AgenticAI #AIconsulting

OVERVIEW: Ksolves partnered with a leading publishing and education sector client to establish a structured AI strategy, from opportunity discovery through prioritization to a governed, phased roadmap, addressing the absence of a formal AI adoption framework.

Key Challenges

- **Unstructured AI Discovery:** No formal process to identify AI opportunities.
- **Weak Business Cases:** AI initiatives lacked clear ROI and financial justification.
- **Technical Readiness Gaps:** Uncertainty around data, infrastructure and AI readiness.
- **No AI Roadmap:** Absence of a structured long-term AI adoption strategy.

Our Solution

- **AI Discovery Workshops:** Identified high-impact AI use cases across business functions.
- **AI Roadmap:** Developed a phased three-year AI transformation roadmap.
- **AI Governance:** Established AI adoption and organizational readiness framework.

The Results

- **15 AI Use Cases:** Identified high-impact AI opportunities.
- **3-Year Roadmap:** Delivered a phased AI transformation plan.
- **5 Quick Wins:** Prioritized high-value AI initiatives.
- **Lower Investment Risk:** Improved confidence in AI investments.
- **Better Decisions:** Enabled data-driven executive decision-making.
- **Future-Ready AI:** Built a strong foundation for enterprise AI adoption.

CASE STUDY : How Implementation of Odoo ERP Helped a Manufacturing Company to Streamline their Processes

INDUSTRY: Motor Coil Manufacturing

#ManufacturingAutomation

#OdooERP

OVERVIEW: We implemented Odoo ERP for an organisation from the industry to streamline material flow, quality control, and multi-location inventory. The solution improved efficiency, reduced errors, and supported both manual and automated production lines.

Key Challenges

- **Material Traceability:** Limited visibility from receipt to production.
- **Inventory Complexity:** Managing raw materials, finished goods, red bins and scrap locations.
- **Dual Production Lines:** Separate workflows for manual and automated operations.
- **Quality Control:** Ensuring stage-wise inspections and defect handling.
- **Manual Processes:** High dependency on manual intervention.

Our Solution

- **Barcode Tracking**:Enabled end-to-end material traceability.
- **Smart Inventory:**Managed multi-location inventory with red bin and scrap handling.
- **Optimized Workflows:**Streamlined manual and automated production lines.
- **Automated Quality:** Enabled stage-wise inspections with rework and scrap routing.
- **Process Automation:** Reduced manual effort with real-time visibility.

Impact

- **Improved Traceability:** Better material visibility and fewer errors.
- **Efficient Inventory:** Streamlined multi-location stock management.
- **Optimized Production:** Smoother manual and automated operations.
- **Stronger Quality Control:** Faster defect identification and resolution.
- **Scalable Operations:** Reduced manual effort with faster decision-making.

Modules used

Sales
Quality
Purchase
Employee
Inventory
Time-off
Accounting
Manufacturing

KSOLVES
AI First, Always

CASE STUDY : Enabling 24/7 Real-Time Payments for a Leading South American Bank

#Salesforce

#BFSI

INDUSTRY: Banking & Financial Services
CLOUD: Salesforce FSC, Omnistudio, Mulesoft

OVERVIEW: Ksolves helped a South American bank activate the Central Bank's new real-time payment rails, integrating the Aperta Hub with Salesforce FSC and MuleSoft for 24/7 instant transfers.

Key Challenges

- **Temporal Constraints:** ACH process limited to a 6.5 hour window, creating liquidity dead zones.
- **Operational Friction:** Manual CSV exports to a Swiss ACH provider reduced real time visibility.
- **Settlement Delay**: Payments were queued rather than settled instantly hurting competitiveness.
- **Co-existence Complexity:** New real-time rails had to run alongside the legacy batch process

Our Solution

- **Aperta Hub Integration**: Enabled instant outbound transfer and automated inward processing.
- **Smart Coexistence Routing**: Routes via Aperta Hub or falls back to ACH automatically.
- **Core Ledger Synchronization**: Real-time and batch transactions synced with the General Ledger.
- **AI-Accelerated Delivery**: AI-powered dev tools sped up code generation during MuleSoft integration.

The Results

- **24/7 Service Availability**: Eliminates the 3 PM cutoff for round-the-clock liquidity management.
- **100% API Automation**: Manual file-based exports replaced by automated API handshakes.
- **Reduced Operational Risk**: Automated reconciliation lowers settlement errors.

CASE STUDY : How a Telecom Operator Transformed Massive Data Volumes into Real-Time Business Value

INDUSTRY: Telecom

OVERVIEW: A telecom operator needed to process massive volumes of call and transaction data from multiple network sources to support billing and digital services. Existing systems lacked speed, accuracy, and scalability.

#Big Data | #Datalake | #Microservices | #Kubernetes

Key Challenges

- **High Transaction Volume:** Managing large volumes of call and transaction data.
- **Legacy Systems:** Slow and error-prone processing.
- **Data Duplication:** Inconsistent data affecting billing accuracy.
- **Limited Digital Readiness:** Inadequate support for real-time digital services.

Our Solution

- **Scalable Data Platform:** Built a fault-tolerant big data platform.
- **Automated Data Processing:** Streamlined data ingestion, cleansing and validation.
- **Trusted Data Management:** Eliminated duplicates to improve data accuracy.
- **Real-Time Processing:** Enabled both real-time and batch workloads.

Impact

- **Accurate Processing:** Enabled reliable processing of millions of call records.
- **Faster Service Launch:** Accelerated rollout of revenue-generating services.
- **Improved Billing:** Enhanced billing accuracy and customer trust.
- **Digital Enablement:** Supported rapid deployment of digital services.
- **Future-Ready Platform:** Built a scalable foundation for analytics and growth.

6 Years of listing

THANK YOU

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